

PUMP

BLUEPRINT ONLINE PROGRAM

Performance Measure Blueprint Online Program

Introduction: Performance

Measurement is a Process

WORKBOOK



About the author, Stacey Barr

Stacey Barr is a globally recognised specialist in organisational performance measurement.

She discovered that the struggles with measuring business performance and creating great KPIs are, surprisingly, universal. The biggest include hard-to-measure goals, trivial or meaningless measures, and no buy-in from people to measure and improve what matters. The root cause is a set of bad habits that have become common practice.

Stacey created PuMP®, a deliberate performance measurement methodology to replace the bad KPI habits with techniques that make measuring performance faster, easier, engaging, and meaningful. PuMP is used in over 45 countries around the world, and by thousands of organisations in many sectors and industries.

Stacey is author of *Practical Performance Measurement*, publisher of the *Measure Up* blog, and her content appears on Harvard Business Review's website and in their acclaimed ManageMentor Program.



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THE PuMP® PERFORMANCE MEASURE BLUEPRINT ONLINE PROGRAM

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Version 6.0

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Need help in other aspects of performance measurement?

Beyond the Performance Measure Blueprint Workshop, there are several proven ways we can assist you with implementing measures that matter:

PuMP® Evidence-Based Leadership Program

- For Executive Teams to learn and apply the principles of PuMP through evidence-based leadership, and inspire the organisation to high-performance
- Read more at staceybarr.com/products/evidencebasedleadership

In-house PuMP® Performance Measure Blueprint Workshop

- Private workshop for 15 or more of your colleagues
- Read more at staceybarr.com/products/pumpblueprintinhouseworkshop

PuMP® Performance Measurement Professional Program

- Go beyond the PuMP® Blueprint and become the performance measurement leader and expert in your organisation or company
- Read more at pumpprofessionalprogram.com

PuMP® Implementer Program

- In-house facilitation of the PuMP® Blueprint by one of our licensed PuMP® Partners
- Email info@staceybarr.com for details

Look for more PuMP® performance measurement resources currently available to help bring your performance measures to life: www.staceybarr.com

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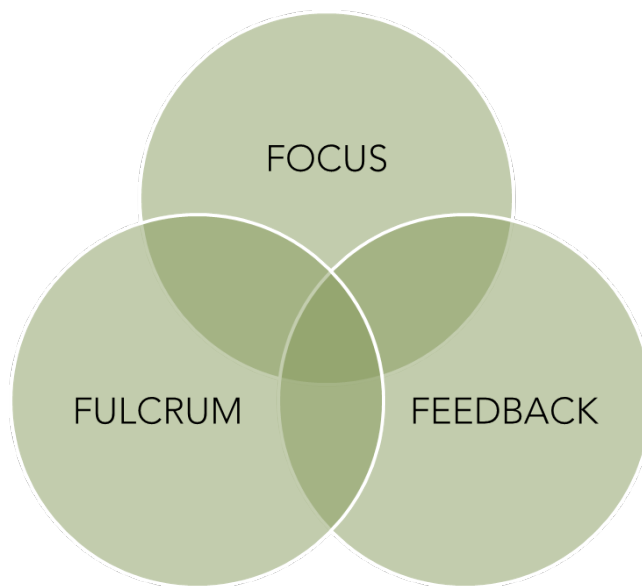
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Introduction:

Performance Measurement is a Process

By seeing measurement as the process it actually is, means it can be done consistently, and it can be improved.

Measurement has meaning in context



YOUR NOTES 

ACTIVITY: What goes wrong with performance measurement?

Task

1. Pause the video for a moment.
 2. Write down your biggest struggles with measuring performance.
 3. Then restart the video again.
-

Tips

Be as specific as possible:

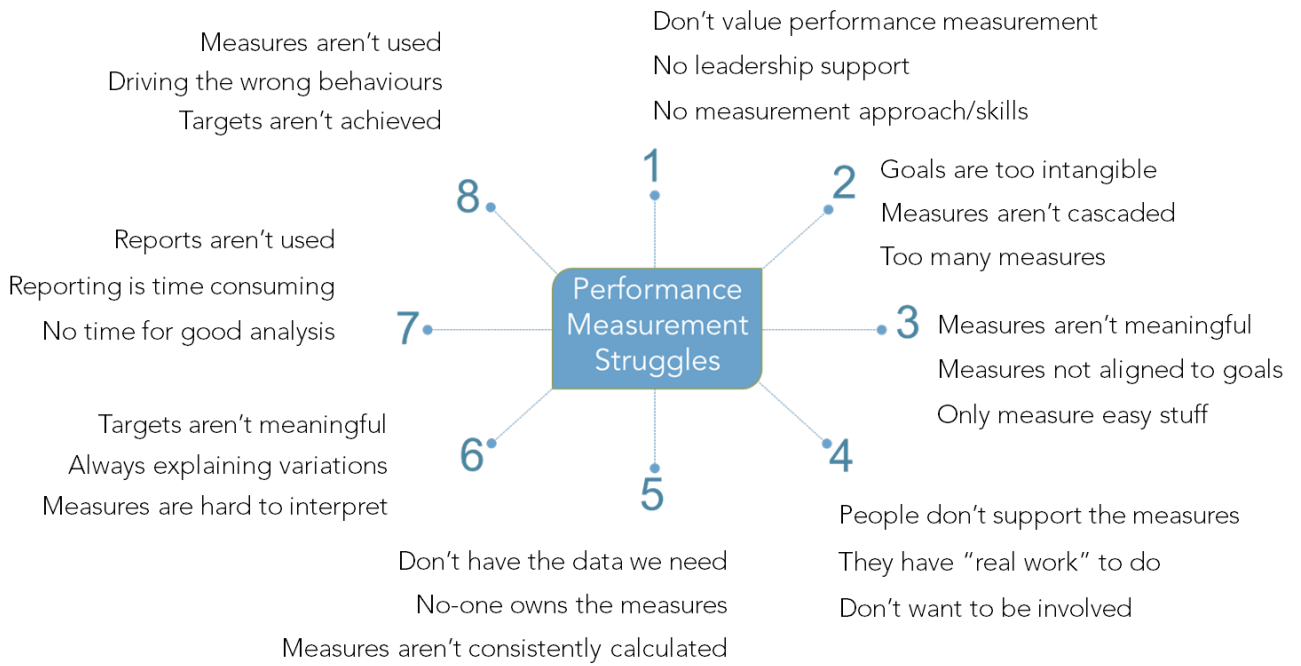
"we have goals that aren't possible to measure"

"we argue about data integrity rather than using the measures"

"people won't spend time on performance measurement"

YOUR NOTES 

The PuMP® Mind Map Activity



YOUR NOTES
